



6000 Doug Attaway Blvd. | Shreveport, LA 71115 | P (318)524-2272 | F (318)524-2273 | port@portsb.com | www.portcb.com

Regular Board Meeting
Regional Commerce Center, Board Room
6000 Doug Attaway Blvd., Shreveport, LA 71115
March 17, 2016

President Commissioner Gregorio welcomed everyone to the March 17, 2016 Board Meeting of the Caddo-Bossier Port Commission. The meeting was called to order at approximately 4:30 p.m. in the Board Room of the Regional Commerce Center, 6000 Doug Attaway Blvd., Shreveport, LA.

Commissioner Gregorio called on Mr. England for roll call: Sam N. Gregorio, Roy Griggs, Lynn Austin, Erica R. Bryant, James D. Hall, Capt. Thomas F. Murphy, and Steve Watkins. A quorum was present. Absent: James L. Pannell and Rick C. Prescott.

Commissioner Gregorio called for introduction of guests: Tyler Comeaux, BKI; Ty Scroggins, Scroggins Consulting, LLC; Daniel Strickland, Gremillion & Pou; Joe Johnson, Resident. Staff: Eric England, Dannye Malone, Ted Knight, Gloria Washington and Hettie Agee.

Commissioner Gregorio called for any opening remarks.

Commissioner Griggs led the Pledge of Allegiance.

Commissioner Gregorio called for any public comments. Hearing none, he called for the first item on the agenda.

Approval of the Regular Meeting Minutes of February 18, 2016: Commissioner Griggs said the minutes of February 18, 2016 is in your packets. If there are no additions or deletions, I ask for approval. The motion was made by Commissioner Austin and seconded by Commissioner Hall. Any discussion? Hearing no discussion, the vote was called for. All in favor say "Aye". All opposed. Hearing none, the motion passed.

Approval of the February 2016 Financials: Commissioner Griggs said the February 2016 Financial Reports are also in your packets. If there's been no deletions or additions, I ask for approval at this time. The motion was seconded by Commissioner Murphy. Commissioner Gregorio said we have a motion and a second. Any discussion? Hearing none, the vote was called for. All in favor say "Aye". All opposed. It passes unanimously.

"This institution is an equal opportunity provider and employer."

MEMBERS: Sam N. Gregorio, President; Rick C. Prescott, Vice President; Roy Griggs, Secretary-Treasurer
Lynn Austin; Erica R. Bryant; James D. Hall; Capt. Thomas F. Murphy; James L. Pannell; Steve Watkins

UNFINISHED BUSINESS:

Marketing Committee Report of March 7, 2016: Commissioner Sam N. Gregorio called the Marketing Committee meeting of March 7, 2016 to order at approximately 12:00 Noon in the Board Room at the Regional Commerce Center. Commissioner Watkins led the Pledge of Allegiance.

Commissioners present: Lynn Austin, Erica R. Bryant, Sam N. Gregorio, Roy Griggs, Capt. Thomas F. Murphy, James L. Pannell and Steve Watkins. A quorum was present.

Commissioner Gregorio called for introduction of guests. Guests in attendance: Steve Callaway, Nnamdi Thompson, Government Consultants, Anne Gremillion and Daniel Strickland, Gremillion & Pou; Charley Kingery, Wieland-Davco, and Tyler Comeaux, BKL. Staff members: Eric England, Rick Nance, Brenda Levinson, Dannye Malone, Gloria Washington, Kathy French, Ted Knight, Hugh McConnell and Hettie Agee.

Commissioner Gregorio called for Public Comments. Hearing none, he called on Brenda for a Customer Update. Her report included: ADS Logistics; Pratt; Ronpak, West Louisiana Aggregate and Ternium. Tim Erway at Benteler reported on the construction side that the Quench & Temper Expansion continues to be finalized. The annealing furnace and commissioning phase is expected to be put into operation by the middle of this month to the end of the month. They had a final punch list on the Administration building and they're getting that closed out. The locker rooms have been opened up for some of them to use. On the Operations side, final testing on the Hot Rolling Mill is underway. They have a new schedule to finalize all required performance testing on the mill. Finishing Line 3 and Quench & Temper Line No. 1 have now finished all their performance testing and are available for operations. They continue to look for ways of optimization and have entered into limited commercial operation.

The International prospect we've been working with met with us in Houston. The prospect is now in the process of moving forward and logistics is going to be a key driver in the cost of raw materials and over this next couple of months they will identify possibly five sites that will move forward on their list. In their meeting, they told us that they liked the Port site.

Had an email from Dinero Washington who said that on Sportran's side for service to the Port, that they continue to work on this. They have a grant application in place that's being processed and the pieces are starting to fall in place for bus service to the Port. Hearing no questions, she said Eric would be using Google Earth and showing where SportsSouth and Calumet are doing their expansions.

Utilizing Google Earth, Eric provided an overview of the Sports South and Calumet expansions. Hearing no questions, Commissioner Gregorio called on Kathy for the Public Affairs Report.

Kathy said in your packet you will find the publicity and print media for February, along with the calendar and web stats for February which were better for 2016 than the web stats for February 2015. Using a power point presentation, Kathy said this screen showed the achievements of Gremillion & Pou who dominated the Addy Awards by bringing home 23 medals. Eight of those were gold, almost three times more than the closest competitor. So I wanted everybody to see what a great job they are doing for us as well as for the community. The video shown last month of Rick Rowe interviewing Eric on KTBS on February 3rd is part of your package. The LED website has Benteler Steel on their website. Our President and Eric England were the speakers for the Shreveport Bar Association and also made the February edition of the Biz Magazine. We had a February 23rd Breakfast of Champions here, a Shreveport Chamber event. This month we are on the cover of Biz Magazine as well as Eric England's article which is included in your packet. Eric was on Tom Pace's Talk of the Town on February 10 and he spoke to the Cornerstone Class on Valentine's Day. The Port Commission was a sponsor for the NLEP and the Red

River Valley Association. We also spoke to the Shreveport Chamber of Commerce who passed a resolution to support the Commission in its moving forward of the Port Expansion plan. Dr. Rosamond spoke and mentioned about all the good things in our community and referred to our Port. We presented to the Greater Bossier Economic Development Foundation and in March plan to do a more in-depth presentation and talk to them about the resolution. Participated in the Shreveport Chamber of Commerce's Connection Initiative. We went to Language Company Open House at LSU-S. We attended the Community Foundation's Public Awareness Meeting at the Bossier Civic Center. We spoke to the Greater Shreveport Chamber of Commerce. March 23rd we've got the Red River Rotary Club coming here for a tour and presentation. Tomorrow President Gregorio and I will be speaking at the Downtown Rotary Club. At the same time Eric is going to be speaking to the Shreveport Bossier African American Chamber of Commerce. Later that night, we have Port Night. On Tuesday, Eric's going to be speaking to the Tuesday morning Breakfast Club. He's also speaking to the North Shreveport Lion's Club on March 17th. I'll be speaking to the Inner Tech Committee Meeting on March 21st and Eric and I will both be at the Bossier Chamber of Commerce as well as the Republican Women of Bossier. The following Monday we'll have the Greater Bossier Economic development Foundation. We also have the Starbase consisting of 160 kids that day. There were several resolutions of support passed, the City of Bossier as well as the Parish.

Commissioner Gregorio called on Eric for the calendar of activities and he said he had nothing to add.

Hearing no further business to bring before the Marketing Committee, Commissioner Gregorio adjourned the meeting at approximately 12:19 p.m.

Commissioner Gregorio said the minutes of the Marketing Committee of March 7, 2016 are in your package. Do I hear a motion to approve and adopt those minutes? The motion was made by Commissioner Murphy. Calling for discussion and hearing none, the vote was taken. All in favor, say "Aye". All opposed, "Nay". The motion passed unanimously.

Operations Committee Report of March 7, 2016: The meeting was called to order by Secretary-Treasurer Roy Griggs at approximately 12:20 p.m., March 7, 2016, at the Regional Commerce Center Board Room. Commissioner Griggs said I think we had a couple come in. Tyler Comeaux, Burk-Kleinpeter and Gloria Washington.

Commissioners present: Lynn Austin, Erica R. Bryant, Sam N. Gregorio, Roy Griggs, Capt. Thomas F. Murphy, James L. Pannell and Steve Watkins. A quorum was present.

Guests in attendance: Steve Callaway, Nnamdi Thompson, Government Consultants, Anne Gremillion and Daniel Strickland, Gremillion & Pou; Charley Kingery, Wieland-Davco, and Tyler Comeaux, BKL. Staff members: Eric England, Rick Nance, Brenda Levinson, Dannye Malone, Gloria Washington, Kathy French, Ted Knight, Hugh McConnell and Hettie Agee.

Are there any comments at this time?

Commissioner Griggs called on Hugh for the Operations report. Hugh said leading off with rail activity, West Louisiana Aggregates had a 96 car unit train of ag lime that came in in February, their

second unit train shipment of 96 cars. So there's about 9800 tons of lime that came in. They've already had another shipment that departed this morning and another shipment of aggregate that should be in here midweek. Ternium continues to move a lot of steel coil, a little over 11,600 tons, 175 cars through the Port. Oakley, Carbo and Hexion reported about 3500 tons of frac media. The car scanners for Hexion have been installed and are up and running. Omni and Calumet had a combined total of 1400 tons of petroleum. In total, there were 462 cars came into the Port, 29,856 tons. Wanted to mention that in 2015 we had an average for the year of about 33,000 tons per month. This past month we had 29.8, so we're right about average, maybe a little bit under average from last year and our average this year so far is about 32,000 tons. So we're about the same activity level right now as we saw for last year.

Moving on to barge activity, the Shreveport gage was at 18.4 ft. which is still about 3.5 or 4 ft. above normal pool. Rain is coming, a lot from what we hear. We don't know how that's going to effect the river just yet. A little bit of water is not going to hurt anything; a little more water will help them get over any hot spots in the river. We'll just have to wait and see if it's truly 7/8 inches of rain over the next four days. We had the Red River Valley Association conference last month and the meetings etc. that went with that. The Corps says that they have money to do all the dredging and to get the work done. Remaining money from the 2015 flood they still have their hands on, so money to get dredged and dredging is not an issue right now. It's just speed of doing so. As we understand, probably by the end of this week, everything should be dredged up through Lock and Dam 5. So we're expecting barges the first and mid next week. We do have two Priefert barges, coil barges, that are loaded and on the water, along with Oakley has barges. Genesis has barges. So just as soon as they get those locks back open I'm sure we will see traffic coming back and forth through here. We had one barge recorded for the month of February—that was Oakley, 1369 tons.

This past month we had our yearly train inspections and we're doing some minor repairs. He said last week we picked up a tug boat. Also we heard we might have another high and wide cargo move—you will remember Super Load. There's a cold box. We're trying to get them to use the general cargo dock so we don't have to do any extra dredging.

We had a surplus equipment auction. We declared those items surplus last year and didn't have the auction until this past month. We had one bidder bid on two of the items, the pickup truck we had and the ATV. He was low bidder. We've contacted a couple of salvage companies regarding the leftover items to see the most economical way to dispose of those items. Hugh called for questions and Commissioner Murphy said with it anticipated 12 or as much as 10" at gage, off the top of your head can you give an estimate of what that would change our freeboard at our docking facility? Hugh said it depends on where all that 10" falls. If it's in the Texas Oklahoma panhandle, it might not be a lot, but if it falls in the south Oklahoma and Bossier Parish it could be substantial. I hope they're wrong to be quite honest with you. But if most of that rain falls from Caddo Parish south, it may not have much effect at all. Commissioner Murphy said thank you.

Commissioner Griggs called on Rick for Port Projects. Rick said under Miscellaneous Projects, the street striping project and railroad crossing cross buck signs, I've gotten one bid in and am expecting two more. The directional signs, it looks like it will be divided up to where we have four or five different trades. Kevin and I are working on trying to see a way to provide the most opportunity for some minority contractors. Each one is fairly small in that we're talking about \$150,000 project for three. That's what we originally started out with was three. We're probably not going to do the third one because the levee board is seriously considering raising the levee between up here at Slack Water Harbor. There's a drop down up there but it drops down there and begins to rise up toward Benteler on the other side. There's about a 5-6000 stretch through here that's lower than everywhere else. If they decide to raise that levee as much as 2', there are three things it impacts—our railroad crossing, the road here next to us and the Y intersection at the other end on Francis Bickham. So I think we'll probably delay on that one until we know

what the levee board is going to do. I am involved in their technical analysis sanction with Bossier and Caddo Parish in regard to the flood activities and will meet in a couple of weeks to discuss options about what to do with the amount of water we talked about with Hugh. The study that's being funded by the Corps will identify just what the changes have been in the river bottoms since they did it back in the 90's to see how much of a bathtub we have and all the things, then compare that to the bricks we've got in the bathtub. They'll identify how high we think the water's gonna go and that's what's gonna make the decision about whether or not to raise the levee. Just letting you know we're going to do at least two of the signs but may delay on the third one until we know what they're gonna do. The City's main lift station is now complete. They're doing their final paper work, lien clearance etc. and starting to clean up the sight around it. In the stevedore's office, we have done the foundation work; the plumbing is in. They haven't done the floor yet, but wanted to get that in before the rain struck this week. Any questions? Commissioner Griggs called on Eric.

Eric said before I move to the monthly reports, I want to answer Capt. Murphy's question for the benefit of the Commission. It's some information I think would help provide an understanding with the rain that's coming. The current gage is at 18', typical in the 14-14.5 range. So we're slightly above the pool range right now. In the summer of 2015 flood in the June time period the river gage was roughly around 37'. So we're at 18 now; the river gage was at roughly 35 when the water began topping our docks. What we found, Capt. Murphy and Commissioners, was about three quarters of the gain at the port that you saw at the gage. So for every foot of gage difference that you saw, we would see three quarters of that and that was accurate until the water hit the toe of the levee. When the water hit the levee we began to see a direct correlation one to one. So at this point, Capt. Murphy and Commissioners, the freeboard is in feet and we have ample room. I would also say we have an Emergency Response Plan in place as a result of the flood and we'll begin monitoring closer at gage 29. Again, we're at 18; we still have plenty of room to watch and, of course, knowing now what we know about NOAA and the National Weather Service and the fact that the sediment study has not been done, we'll approach it with an incredible amount of caution as to the gage readings until we get that sediment study completed. So that could be a matter of years. But even though, for example, what I mean by that is if they predict it could be gaged to go to 29, in the back of our mind we're thinking that's 31 just to be cautious.

Eric said the reports are in the packages; I'll be glad to answer any questions that you might have.

Commissioner Griggs asked if there were any questions of the commissioners and asked if there were any other comments. He said if not, we call the meeting adjourned at approximately 12:33 p.m.

Commissioner Griggs said the Operations Committee report of March 7th is also in your package. If there's been no deletions or additions, I ask for approval. Calling for discussion and hearing none, the vote was taken. All in favor say "Aye". All opposed, "Nay". The motion carries.

NEW BUSINESS:

Commissioner Gregorio said we have none on the agenda.

Port Director's Report: Mr. England said we are on the State Bond Commission agenda today for our water line loan and we're finalizing our negotiations with the bank for the additional funds. As soon as we get all the final information from the bank we'll be sharing that with you and bringing it back before the Commission for your approval. Our next meeting is April 11th and as you know the Port property tax renewal is April 9th. We won't have a chance to meet before then but letting you know we have several speaking engagements next week and in the days before the election. In fact, one day next week we have four engagements in a single day. Commissioner Gregorio is helping with the speeches. Today we spoke to the Lion's Club in Shreveport and made a presentation and showed the video.

Commissioner Gregorio said that completes our agenda. If there's no new or old business, we'll be adjourned. The meeting adjourned at 4:38 p.m.

Respectfully submitted,

Commissioner Roy Griggs
Secretary-Treasurer

April 2016 Meeting Notices!!

Next Regularly Scheduled Meeting: Thursday, April 21, 2016, 4:30 p.m.

Board Room, 6000 Doug Attaway Blvd., Shreveport, LA 71115

Marketing and Operations Committee Meetings, Monday, April 11, 2016, 12 Noon

6000 Doug Attaway Blvd., Shreveport, LA 71115

NOTICE OF SPECIAL ELECTION!!

Saturday, April 9, 2016